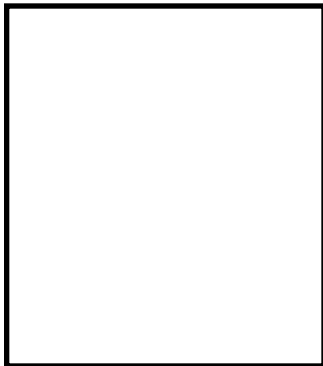
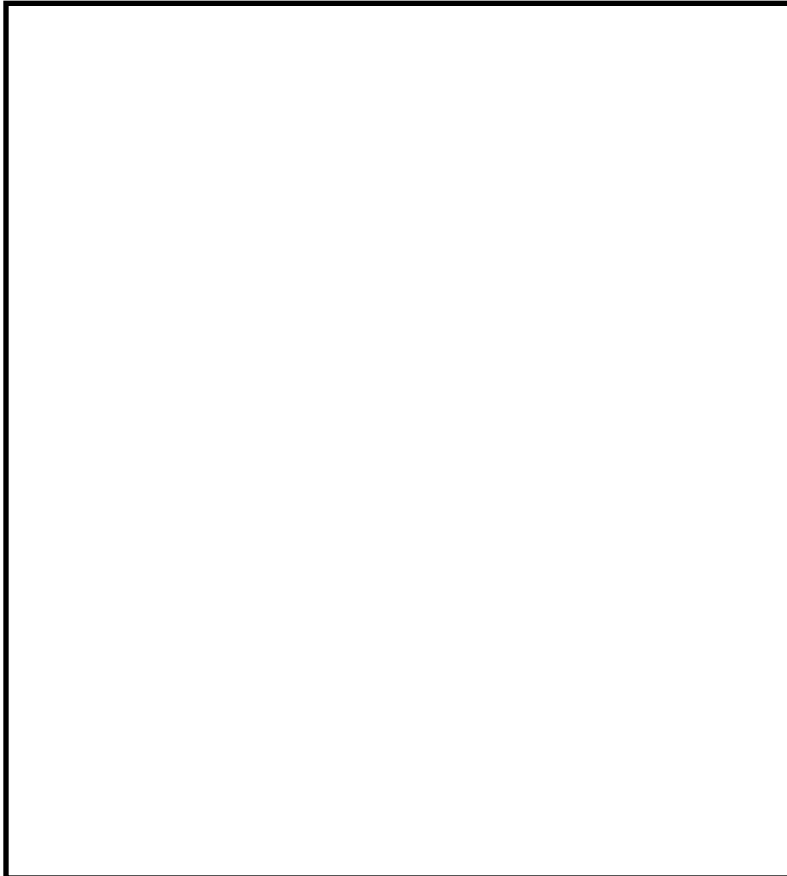


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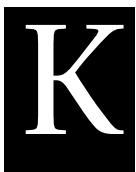
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Spring 98

At Keene State College

BY: FRANK MAZZOLA



Keene State College is pleased to host the Spring, 1998 Northern New England chapter meeting on Wednesday, March 18 and Thursday, March 19, in Keene, N.H.

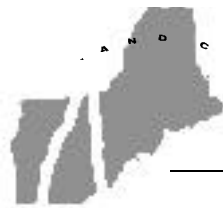
Those of you who haven't visited Keene State College's campus for a few years are in for a surprise as the campus has experienced tremendous physical change over the past five years. Several new buildings have been built, and the grounds have been effectively trans-

formed into an attractive, pedestrian-friendly campus.

The theme of our meeting is "Sustainability in Academia". Sustainability has become a buzzword for the 1990's. In its simplest definition, it means living within one's resources. Those of us responsible for managing a campus' physical plant encounter a myriad of business decisions every day that have significant impact on a campus' use of resources, now and in the future. It is our responsibility to make effective, sustainable, decisions. Our featured

speaker, Dr. Tom Kelly, the Director of Sustainability Projects at the University of New Hampshire will share with us his experience in promoting a sustainable culture within the business operations at institutions of higher education.

Our educational programs will combine the expertise and experience of Keene State's staff, with that of other chapter members, as well as regional experts, who will present on a variety of relevant and engaging topics. Dr. Jay Kahn, Vice President for Finance and Planning at Keene State college will



KEENE STATE

CONTINUED FROM PAGE 1

describe how Keene State has effectively implemented its Master Plan. This presentation was originally presented at the 1996 National SCUP (Society of College and University Planners) conference.

Mr. Bud Winsor, Assistant Director, Physical Plant at Keene State College will take his audience on a virtual tour of the campus' arboretum, and describe the many benefits to a college community of cultivating a specialized plant collection. Ms. Lily O'Leary, Recycling coordinator at Keene State college will lead a panel discussion on "Greening the Campus Operation", along with other members of the Keene State council on the Environment. Mr. Gordon Cheesman, Associate Director, Physical Plant at Colby College will discuss his experience on "Developing technology Standards at Colby College". Mssrs Don Smarsik Michael Horton and Ms. Jessie DeBow will discuss how Plymouth State College developed their FACTSWEB interdepartmental web site, which has had high acclaim from CAD enthusiasts around the country.

Our program is rounded out with Dr. Nancy Puglisi from the University System of New Hampshire presenting "Managing Personal Stress with Organizational Change", Mr. William Pepler, Fire Chief for the City of Keene, N.H. Will discuss "Emergency Planning for Colleges and Universities:". And Mr. Scott Lawson, President of the Scott Lawson Group, LTD., will present a program on "Effective Health and Safety Committees".

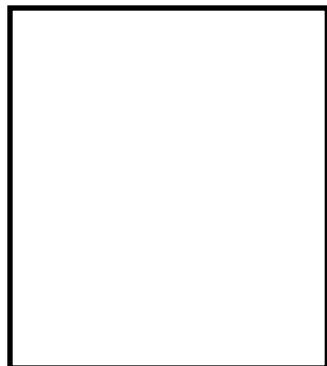
The meeting will be held at the recently constructed Lloyd P. Young Student Center, (see picture) an outstanding building for conference settings. The 70 confirmed vendors attending the meeting will find the Mabel Brown Room inviting and well suited for their use.

And, of course, the meals will be exceptional, the entertainment relaxing

and the Keene State host committee warm and friendly. What else could you possibly ask for in a chapter meeting?

Whatever your interest, you will find an opportunity to expand your professional knowledge at the 1998 Spring NNECER-APPA meeting at Keene State College. Registration Packets are already on their way. Don't delay and register now! n

Education Committee News



BY: THERESA JORDAN

The Education Committee met at the Fall Chapter Meeting on the Colby College Campus.

Since we formed the Committee, the interest and enthusiasm of its membership have expanded. Each member brings an expertise and willingness to serve and enhance the NNECERAPPA memberships' education. Also, our initiatives enhance and correspond with ERAPPA and APPA as we work toward the "Organization of Choice."

The Education Committee welcomes your suggestions, questions and concerns.

Old Business discussions included ways to encourage new people to attend our meetings and get involved in our organization. Don Briselden, represents

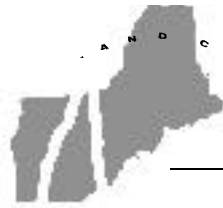
the Eastern Region on the APPA Membership Committee. He has assembled state representatives who will aid in this effort. I suggest you touch base with Don at (603) 777-4466, E-mail: dbriselden@exeter.edu for additional information.

Our New Attendee Program is in its infancy. We welcome your comments, suggestions on ways to bring these folks into our ranks. If you or someone you know is a FIRST TIME ATTENDEE at the Spring Meeting, Keene State College, March 18 and 19, mark the registration form and contact me:

tjordan@usm.maine.edu. Upon arrival, look for the FIRST TIME ATTENDEE Information. Check out the Education Table for information on our organization. Get involved!

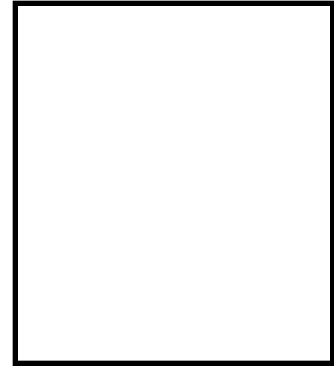
Another topic that is ongoing is our HOT TOPIC LISTING. We have a listing of past and present educational programs. At the same time, we need to know what your needs are. Check with your subordinates for their needs. Together you are the pulse of our programs. The prime focus of our education is for those folks who work in physical plant. How do they learn? Lecture, experience, general discussions, work-place interchange - what is their preference? At Keene State, look for the White Board - and add your suggestion(s) for an education session.

Frank Mazzola, Director, Keene State College and his planning staff looks forward to meeting you at the Spring Meeting, March 18 & 19. Registration packets have been sent, and the program SUSTAINABILITY IN ACADEMIA offers a wide range of topics for all constituencies. If you have never attended, mark your calendar and plan to attend. The knowledge gained from the education sessions and the networking is invaluable. See you there! n



Commitment to Membership!

BY DON BRISELDON
PAST PRESIDENT



Oh yes, I'm sure most everyone is looking forward to the NNECER-APPA Spring Meeting at Keene State College, March 18 & 19.

Besides the enjoyment of getting together again, it will be early spring. No, No, none of this late winter stuff. It will be early SPRING.

Anyone who has participated in our Chapter meetings knows that they hit all the good buttons; fun interesting, educational, well organized and of good value. Besides the success and enjoyment of those meetings, there are aspects of a common theme that links them together; namely volunteerism and membership. First, without the membership we would not have this exceptional organization called APPA, and most certainly without the hundreds of volunteers we would not be able to sponsor and host the quality educational and professional association meetings such as those just mentioned. I believe it is helpful to remind ourselves or the fact that this is a membership based organization; from the larger international APPA to our Northern New England Chapter.

Let me use few lines to summarize the membership committee structure; Just enough structure to make things happen. Hod Wells (Pennsylvania State System of Higher Education) is the Eastern Region membership chairperson. Tina Myers, APPA's Director of Member Services is assisting by providing crucial membership data and marketing information. I have been asked to be the Eastern Region representative to the APPA organization. Dave Early (University of Southern Maine) was the past representative. Thank you Dave, for your past and continuing contribution. With a more local focus, each of the state representatives listed at the end of this article provides that most important personal contact in addressing membership issues.

I can tell you that there is a renewed interest and commitment to enhancing our membership situation at the national, regional, and chapter level. Here are

the broad goals that we discussed at the annual APPA meeting in Orlando and again at the ERAPPA meeting in Toronto.

- Identify those present institutions that have not renewed their membership status so that we do not lose any present institution members.

- Contact those institutions, on a state-by-state basis, who have not joined APPA in an effort to have participation in APPA from all educational institutions.

- Continue to encourage membership from commercial organizations, as subscribing members, and to provide opportunities for them to participate at our meetings.

The APPA organization provides a broad and flexible opportunity for membership through a range of membership classifications: Institutional Member, Associate Member, Affiliate Member, and Subscribing Member. Sustaining our development as an association is dependent upon growth and renewal in each of those membership categories. While the APPA organization can and will provide us with membership information, the success of this effort is largely dependent upon chapter and state members reaching out to institutions and potential members in their local areas. Chapters can be pro-active by specifically inviting, on a personal contact basis, people from a non-member institution to the next chapter meeting. Northern New England Chapter has established a new subcommittee (Business Partnership subcommittee - Dick Mahoney, chairperson, Johnson State College, Johnson, VT) for the express purpose of sustaining and acquiring new subscribing members. What creative membership actions have worked for your chapter? Please let us know.

With the above as background, here is a summary of our membership development actions for 1997/1998.

- Letters are being sent to each state representative in ERAPPA updating them

on the renewal status and forwarding a list of proposed membership actions.

- With the assistance of the APPA office, we will provide each state representative a list of schools and higher education institutions that are not members.

Suggested membership actions:

- Contact each non-renewing member in an effort to retain all members. Use the non-renewal list and have state reps contact each non-renewal institution.

- Follow-up those that do not renew with a mailing and an APPA publicity-package.

- Use the good resources of the Eastern Region chapters to encourage renewal.

- Recruit new members from the list of non-member institutions.

- Use the non-member list as a data base for contact.

- Have state contacts reach out to those non-members through calls and letters.

- Invite potential non-members to chapter meetings.

- Ask state reps and chapters to follow up with selective mailings boosting the benefits.

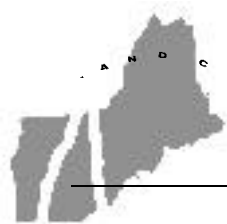
If you have any suggestions, ideas, or examples of actions that work concerning membership please feel free to contact me, your state representative or one of the chapter officers.

Best to everyone!
Don Briselden

NNECERAPPA MEMBERSHIP
REPRESENTATIVES

ERAPPA Membership Committee
Representative to APPA

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United we stand!

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BY: GREG WEBBER

We hear a lot these days about the sorry state of public education in the U.S., particularly at the K-12 level.

As an assistant director of facilities and director of the local school district's board of education, I think I have been able to get an overall view of the state of public education from a facility's point of view. What I see is the weak or, at times, non-existent link between K-12 education and higher education.

In facilities management alone, particularly in rural areas, some of the greatest physical resources and personal expertise may lie within the walls of a nearby private or public institution of higher learning.

Because of the condition of today's local economies and the fact that many public school systems must get most of their operating funds from the local citizenry, boards of education must - at taxpayers' behest - control property taxes or slash the amount of money spent on local public education.

It is my opinion that there remains an untapped resource to aid our K-12 schools.

Some very basic cooperative efforts by a school system and a neighboring university's facilities department could help. Joint safety and training sessions for school and university maintenance and housekeeping personnel, or perhaps purchase of common supply items, are just

two areas where cooperation could address an institution's weak areas.

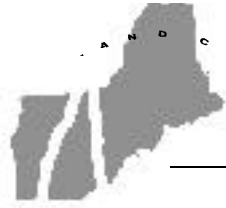
There has been a new awareness of the need for more cooperation and communication at all levels of education.

Efforts such as a new initiative by the Association of Higher Education Facilities Officers to include K-12 institutions within its ranks and to reach out with its considerable resources as a national organization may once again prove to be a case of those in facilities leading the way in finding creative solutions to education's complex problems.

Gregory Webber

Assistant Director of Facilities
University of Maine, Farmington

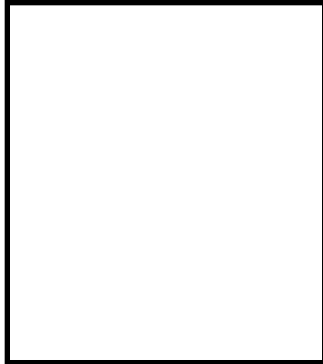
University of Southern Maine
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P.O. Box 9300
96 Falmouth Street
Portland, Maine 04103



President's View

January is most challenging month!

DAVID J. EARLY,
PRESIDENT



For many of us the past January has been the most challenging month in many years.

Hopefully none of us will have to repeat this experience none to soon! Naturally of course I'm speaking of the Ice Storm of '98. As you read this now, I hope you and yours have fully recovered from this storm and you may be thinking as I am, what have we learned from this?

The experience for sure emphasizes the importance of emergency preparedness. Having established protocols for emergency operations control, planning, coordination and communication. With these in place damage control, repair or demolition can be effectively initiated. Indeed the who, what, where, when, and how can best be determined by anticipating such emergencies and being fully prepared to meet the challenge. A key part of this preparedness can be satisfied attending workshops and speaking to colleagues who have experienced similar encounters and learning from their experience. Our Chapter, Regional and International meetings present an ideal environment for such communication. There is no better teacher than experience. Each of us need to share this experience so that our colleagues hopefully will not have to learn so many of the

lessons the hard way.

The up-coming Chapter meeting at Keene State College on March 18, and 19th will present an ideal opportunity for us to informally meet and discuss how we weathered the ice storm of '98. The outstanding program prepared by Frank Mazzola and the Physical Plant Staff at Keene State College provides a solid foundation for all of us to build upon. The Conference Theme: "Sustainability in Higher Education" expands the dimensions of what many of us may have originally envisioned. Indeed a quirk of mother nature can quickly bring to bear all our resources focused on Sustaining our Campus Facilities and the Programs they Support under the most demanding of circumstances.

This recent Ice Storm found some campuses totally without any means of power. Others, through anticipation and emergency preparedness had generators on site, or were able to gain quick access to generators in the early hours of the storm. Those that were less fortunate, or less prepared were truly left in the dark. The result being increased cost because of frozen pipes, loss food, and the resulting upset of campus educational and research programs. What may have been impossible or difficult to justify in the past, such as back-up generators, co-gen systems or key redundant systems should now look very justifiable in the eyes of the newly experienced.

By our campus visits and speaking to peers we are in a unique position to see, listen, learn, and implement best practices. These Best Practices are indeed achieved through the synergy of our

working, supporting, and helping each other. The Educational Program Topics at our upcoming meeting at Keene State do include "Emergency Planning for Colleges and Universities", as well as other important topics such as "Classroom Technology Standards," "Campus Master Planning", "Health and Safety" and "Managing Stress" to mention a few. With all that is to be gained, I'm looking forward to seeing everyone at Keene State.n

COMMITMENT TO MEMBERSHIP!
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New Hampshire

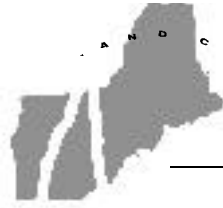
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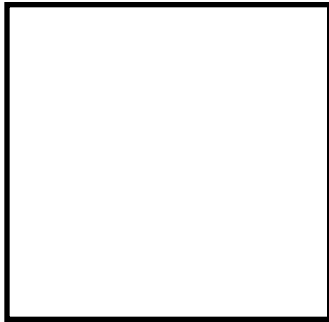
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Don't worry...be happy!



BY: JIM SULLIVAN

I received an e-mail from our newsletter editor on Tuesday the 27th of January asking for input for a newsletter article by Friday the 30th. This gave me only three days to come up with something nice to share with you - our readers. I started to sweat and began to worry if I was up to the challenge. "Ah come on," I said to myself and began to worry more profusely. "What's the matter," I thought. "Don't you have it in you anymore?" More worrying. I was a complete wreck. I started breathing hard and felt a pain in my chest - what a worry wart! "Quit taking things so seriously," I said. I was getting sick over whether or not I could do it. I felt insecure and began to worry more and more.

Does this sound only too familiar to many of you? If it does, I can offer some suggestions to help you through panic attacks. First, take a deep breath and let out the biggest "sigh" you can muster up. Pretend you are on the beach with your best friend, etc.

Oh, it's okay to worry a little sometime but not all the time. There is good worrying and bad worrying. Know the difference. We sometimes tend to worry too much about even the littlest thing

"What's the matter," I thought. "Don't you have it in you anymore?" More worrying. I was a complete wreck. I started breathing hard and felt a pain in my chest ...

and that my friend is bad worrying. We get ourselves all stressed out for nothing. Is it really worth it to make yourself sick by worrying too much? In our line of work we are continually bombarded with problems - mostly other people's - and we have to learn how to cope if we are to maintain our sanity and health. So, quit chewing your nails, sit back and relax and before you know it, you're done with your newsletter article and you had fun doing it! I don't have to worry about it anymore! n

Visit our home page at:
<http://www.erappa.org/nne/nnehome.htm>

A WORD FROM YOUR EDITOR:

First, I would like to thank the Board of Directors of NNECER-APPA for the scholarship which enabled me to attend the APPA Institute held in Toronto last September. While the classes were very intense, free time was available so that all attendees were able to enjoy this breathtaking city. Though all courses offered through the institute do not directly relate to my field of work now, they helped to give me a broader understanding of the complete function of a Facilities Department. I find after attending the institute that I am better able to relate to Managers of the other Divisions here at USM and to better understand how all of our areas of responsibilities are tied into each other. We truly are a Team!

I also would like to thank all who have emailed me with comments regarding this newsletter. Your comments are welcomed and appreciated. If you are not on the mailing list and would like to be so, please email me directly at: lforest@usm.maine.edu and I will gladly get you on the list.

Any articles that you would like to submit for future publication also would be greatly appreciated. Please feel free to send them to me as an attachment to an email or you can direct mail them to me at the return address located on the back page of this newsletter.

I am looking forward to seeing everyone at Keene State! n